



BACKGROUND MUSIC SERVICES: GYMS

Mode of operation: Phonogram tracks are copied and then either rented or made available to specified locations for public performance in Finland to be used as background music. In this case those locations are gyms. The making available to locations may be carried out by using a closed network (streaming) or through satellite or by using any other corresponding technique.

Fees: Fees are **15,50 per cent** of the licensee's monthly location-specific gross income excluding VAT. Despite this, fees (**minimum fee**) are always at **least 27,95 € / location / month**.

The maximum total number of tracks in use per month per location is 10.000 tracks. Every track above the maximum 10.000 costs **0,02 € / month / location**.

If the licensee has more than 25 locations, the licensee is entitled to a reduction in fees. In such cases fees will be determined as follows:

Number of locations	% of gross income/ location	minimum fee /month/ location
26 - 50	14,75 %	26,70 €
51 - 75	14,00 %	25,35 €
76 - 100	13,25 %	24,05 €
101 - 200	12,50 %	22,80 €
201 - 300	11,75 %	21,20 €
301 - 400	10,75 %	19,40 €
401 - 500	9,75 %	17,60 €
501 - 1100	8,75 %	15,80 €
1101 - 1700	7,75 %	14,00 €
1701 -	7,25 %	13,10 €

The number of locations is determined by the number on the first day of every month.

Fees are reviewed every year so changes in general income and cost levels are taken into consideration.

VAT should be added at the current rate to the above charges.

More specific conditions for operations, such as the conditions concerning the copying of phonograms and the use of such recordings as well as reporting and licensee responsibility can be found in the actual contractual terms of every mode of operation and every sector.

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